## About: FINANCING

## 1. Do Banks Recognize and Finance Green, Energy-Efficient Homes?

## Yes.

We have established a unique working relationship with local banks who have appraisers trained to recognize and assign value to sustainable technologies such as Poured Earth, photovoltaics (PV systems), solar hot water, energy efficiency, etc. Locally owned and operated banks have provided our clients with construction and long term financing even on the most difficult to finance homes – e.g., those that are "off the grid," meaning they are not connected to public utilities and rely on photovoltaics for electricity. THIS IS A NEW NATIONAL TREND AND IT IS BEGINNING HERE WITH OUR PROJECTS.

## 2. Is There a Market for Green Homes?

Yes.

Nationally, energy rated homes are selling faster than typical homes.